AgentSync for Medicare Distributors

agentsync

Manage

Comprehensive agent recruitment, on-boarding, contracting, and licensing platform purpose-built for Medicare Distributors

Self serve onboarding and bio info collection, integrated background checks, execution and management of producer agreements via Docusign, bulk license processing, automated renewal processing, drag and drop customer reports & dashboards, and compliance scorecards for ongoing monitoring

Built on the Salesforce platform and equipped with modern API connectivity to downstream systems
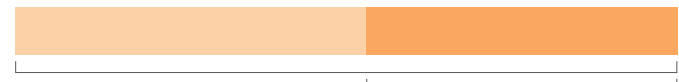
Built with finance teams in mind: Effortlessly perform state fees reconciliation and run monthly or quarterly accruals for ultimate cost predictability

PRODUCTIVITY STATS
Taken from a leading Medicare distributor/ AgentSync customer

DAILY · **215** agents onboarded

3,400 licenses processed

1,600 by a single licensing coordinator

MONTHLY · **743** agents onboarded

10,400 licenses processed

3,300 by a single licensing coordinator

3 day AVG state license approval time *(license batch creation to approved)*

> When we were looking to change producer management platforms, there were a couple features AgentSync had – flexibility with reporting, automated solution, cost-effectiveness. But really we were impressed with the user interface, it's modern and sleek plus we found it to be user-friendly and intuitive.
>
> *—Licensing Manager for leading Medicare Distributor*

Recruit

Producer (agency/agent) recruitment and market intelligence tool designed to simplify the process of identifying your ideal producer profile, driving targeted and high volume agent recruitment.

Simplified data extract process enabling customers to quickly and easily migrate targeted leads into industry leading recruiting or marketing technologies of choice such as greenhouse, workday and many others.

Access to 2.3M agents and 200K agencies

145,329 Life and Health Licensed Agencies

1,218,927 Life and Health Licensed Agents

177,687 agents and agencies with an active Medicare registration status

1,989,434 Agents with Email

2,102,139 Agents with Phone

171,364 Agencies with Email

171,364 Agencies with Phone